



اعتماد الموردین المحليین فی قطر  
LOCALIZING THE SUPPLY CHAIN IN QATAR

## QATAR SHELL LOCAL CONTENT **SME OPPORTUNITY FOR LARGE OPEN HEAD STEEL DRUMS MANUFACTURING**



### **OPPORTUNITY**

Qatar Shell requires large open head drums at Pearl GTL plant. Manufactured in steel, these versatile chemical and oil containers should be robust with a minimum total capacity of 210L-220L.

### **SCOPE OF WORK**

The scope would include manufacturing of Open Head Drums all according to international UN standards adopted by the oil and gas industry.

The scope includes the supply of Open Head Drums.

### **MANUFACTURING REQUIREMENTS**

- Manufactured to ISO 15750-1 level
- Seam-welded body with a base and MAUSER triple seam
- U.N. approved
- Plain steel or lacquered inside
- Optional spray painted finish, offset and screen- printing

Small and Medium Enterprises  
Business Opportunities



## SOURCING

Shell seeks to acquire the supply of Open Head Drums by going to the Qatari market with a competitive tender. Participants who are willing to provide the services and confirm their interest during this workshop will be invited to tender for this opportunity.

Tender assessment will include evaluation on capability with regards to meeting and complying with technical requirements. In addition, the commercial aspects will be assessed based on those that are technically qualified. Shell seeks to award the technically qualified vendor with the most attractive commercial bid.

## DATES TO NOTE

*These dates are estimated and they are subject to change*

The sourcing process is foreseen to run through the timeline outlined below:

Activity	Estimated Date	Estimated Duration	Comments
Pre-qualification (Shell Qualification System and confirmation letter of participation)	4 <sup>th</sup> week of October	1 Week	SME vendor to complete the online registration.
Issuing Invitation to Tender	1 <sup>st</sup> week of November	1 Week	Shell will send tender invitation package to the SME vendor
Tender Clarification closed by	2 <sup>nd</sup> week of November	1 Week	SME Vendor to request clarification on the content of the Shell Tender Document if required
Tender Bids Submission Deadline	3 <sup>rd</sup> week of November	@ 12:00 PM	SME vendor has to comply with the bids submission date
Bids Evaluation and clarifications have to be Completed by	5 <sup>th</sup> week of November	2 Weeks	Shell evaluates the bids from a technical and commercial perspective. SME vendor has to answer clarification requests from Shell
Contract Letter of Award	2 <sup>nd</sup> week of December	1 Week	Shell is going to issue the contract award letter to the winning bidder and request signature

## NEXT STEPS

Participants wishing to be invited to tender for these services are to confirm interest by sending an email to [amro.ahmed@shell.com](mailto:amro.ahmed@shell.com) by the first week of November 2017.

## INQUIRIES

For inquiries, please contact the  
**Dept. of Contracting & Procurement at Qatar Shell**

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We look forward to doing business with you.

Contracting & Procurement Team, Qatar Shell

