



اعتماد الموردین المحليین فی قطر
LOCALIZING THE SUPPLY CHAIN IN QATAR



QATAR SHELL LOCAL CONTENT SME BUSINESS OPPORTUNITY FOR THE SUPPLY OF LOCALLY MANUFACTURED WELDING RODS



OPPORTUNITY

In order to unify the quality of welding materials used across all the operations and turn around at competitive cost, Qatar Shell is offering a three-year contract on the supply of locally manufactured welding rods.



SCOPE OF WORK

The scope includes local manufacturing supply of the following list of welding rods at the oil and gas standards:

E2209-17
E308L-15
E309L-15
E316-17
E316L-17
E347-17
E7016-1
E7018
E7018-1
E7018-A1
E8018-B2
E9018-B3
E9018-G
ENiCrMo-3

ER 308L
ER 309L
ER 316L
ER 347
ER 70S-6
ER 80S-B2
ER Ni Cr -3
ER NiCrMo-3
ER NiCrMo-3 (BOHLER)
ER NiCrMo-4
ER2209

In addition to the supply of locally manufactured welding rods, Qatar shell requires quality control with packing and delivering to the site of the third party contractors.

REQUIREMENTS

The use of professional highest standards in the Oil and Gas industry with appropriate skilled technicians and knowledgeable team of the subject area concerned and experienced in the industry. More requirements are highlighted in the scope of work in the tender documents.

SOURCING

Shell seeks to acquire these services by going to the Qatari market with a competitive tender. Participants who show and confirm their interest for these services will be invited to the prequalification exercise. Responses to the prequalification exercise will determine the companies that will be shortlisted for this tender.

Tender assessment will include evaluation on capability with regards to meeting and complying with technical requirements by assessing the experience and compliance to the requirements of the scope and evaluating the commercial proposal. Shell seeks to award the most technically qualified vendor with the most attractive commercial bid.



DATES TO NOTE

These dates are estimated and they are subject to change

The sourcing process is foreseen to run through the timeline outlined below:

Activity	Estimated Date	Estimated Duration	Comments
Pre-qualification (Shell Qualification System and confirmation letter of participation)	4 th week of October	1 Week	SME vendor to complete the online registration.
Issuing Invitation to Tender	1 st week of November	1 Week	Shell will send tender invitation package to the SME vendor
Tender Clarification closed by	2 nd week of November	1 Week	SME Vendor to request clarification on the content of the Shell Tender Document if required
Tender Bids Submission Deadline	3 rd week of November	@ 12:00 PM	SME vendor has to comply with the bids submission date
Bids Evaluation and clarifications have to be Completed by	5 th week of November	2 Weeks	Shell evaluates the bids from a technical and commercial perspective. SME vendor has to answer clarification requests from Shell
Contract Letter of Award	2 nd week of December	1 Week	Shell is going to issue the contract award letter to the winning bidder and request signature

NEXT STEPS

Participants wishing to be invited to tender for these services are to confirm interest by sending an email to amro.ahmed@shell.com by the first week of November 2017.

INQUIRIES

For inquiries, please contact the
Dept. of Contracting & Procurement at Qatar Shell

Mr. Amro Ahmed

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Email: amro.ahmed@shell.com

We look forward to doing business with you.

Contracting & Procurement Team,
Qatar Shell

